

# PBA MEMBER REBATE PROGRAM

## NEWSLETTER



APRIL 2009

### WANTED: BUILDERS LOOKING FOR MONEY

The fourth quarter claims surpassed any other quarter! What is most impressive is the average amount of money the participating Builders received in 2008. The amount exceeded their yearly dues, making membership a profitable business decision.

What really makes the program great is how easy it is to claim. If you have not claimed before, please look over the Rebate Claim Forms on pages 8 & 9. Remember, you do not have to change how you buy.

We took an informal survey of our members that have claimed. The average amount of time to fill out the paperwork was less than 15 minutes. With an average amount received by participating members being \$954.22, that works out to a very respectable hourly rate!

This quarter we added [Crane Performance Siding](#), [Exterior Portfolio by Crane](#), [Evermark Doors](#), [TimberTech Decking](#), and [TimberTech FenceScape](#). You can learn more about these products in the following pages. We are in negotiations with several additional Manufacturers and hope to announce them soon. To see the complete list of Manufacturers, please go to page 7.

If you have not taken advantage of the program, now is the time. You can register online [here](#) or simply print the registration form on page 7 and fax it to our toll free number, 800-977-5591. The current claim forms are on page 8 & 9. You can claim for all homes closed or finished from January 1<sup>st</sup> - March 31<sup>st</sup>. Remember, you do not need to send in receipts!

The average rebate per Builder participating in the program is **\$954.22!**

### YOUR BUILDERS ASSOCIATION

Your Association understands that these times are tough for everyone in the building industry. Whether working with legislators or putting together member benefits like the PBA Member Rebate Program, your Local, State, and National Associations are committed to working hard to make your membership a successful business investment. However, member involvement is the key to success when it comes to benefits and the Member Rebate Program definitely provides a commodity we can all use - MONEY. Please take advantage of this excellent program and sign up today!

### SPECIAL POINTS OF INTEREST:

- *Manufacturers Highlighted - Page 2, 3, 4, 5, 6*
- *Participating Manufacturers/Registration Form - Page 7*
- *Rebate Claim Form - Page 8, 9*

Any Questions?

Please call our Program Administrators:

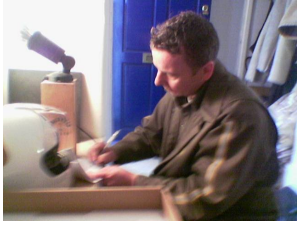
866-849-8400

[info@sibuyingnetwork.com](mailto:info@sibuyingnetwork.com)

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## THREE WAYS TO CLAIM



Completing the attached Claim Forms are simple and take minimal time

If you had any homes or projects finished from January 1st - March 31st , please complete the Rebate Claim Forms on pages 8 & 9. How to claim:

1. Fill out the claim forms for each home. This is the easiest way if you only have a house or two and the products used in each home differ greatly.
2. Fill out one form and send in a list of closed homes. This works great if you use the same products in each home.
3. Commit to using certain products in every home. You will need to sign a commitment agreement and once completed, you do not have to fill out the forms each quarterly but simply send us your closings. Besides being easier, the amount of your rebate will increase because of your committed loyalty! Commitment agreements are available from our program administrators.



## ELDORADO STONE

**Eldorado Stone** continues its decades-old commitment to creating the most authentic-looking and richly beautiful architectural stone veneer in the world. Our artisans use state-of-the-art mold-making technology and hand-painting techniques to capture all the nuances and textural warmth found in natural stone.

“WITH A KEEN SENSITIVITY TO THE NEEDS OF TODAY’S MARKETPLACE, ELDORADO PROUDLY INTRODUCES ITS LATEST INNOVATION, **GEMSTONE™ WALLS**”

With a keen sensitivity to the needs of today’s marketplace, Eldorado proudly introduces its latest innovation, **Gemstone™ Walls** in three bold concepts — VinoWall, CandleWall, and ArtWall. Each of Eldorado’s Gemstone™ Walls has been carefully crafted to create an authentic masonry stone wall that is *attainable, purposeful and most of all, believable.*



Gemstone™ Walls will open up a new view on how to design and combine elements to create distinctive masonry walls with stone veneer. Each wall featured illustrates the stunning transformation from ordinary to outstanding, with before, after and step-by-step photography — everything one needs to create an authentic masonry stone wall that makes a bold statement of both beauty and style.

For further details, visit: [www.eldoradostone.com/gemstones](http://www.eldoradostone.com/gemstones).

For our catalog and customer service, call 800-925-1491. Come be inspired.

**CARRIER CORP. - PURON****ARE YOU READY?****Puron® Refrigerant from Carrier Offers Solution to R-22 Phase Out**

The year 2010 marks an important U.S. milestone for ozone protection with the phase out of R-22, an ozone depleting refrigerant used in some new air-conditioning systems for more than four decades. To meet this environmental challenge, [Carrier Corp.](#), a unit of United Technologies Corp., introduced non-ozone depleting alternative cooling solutions with Puron refrigerant, approved in 1997, by the U.S. Environmental Protection Agency.

Prior to Puron refrigerant, most residential air conditioners and heat pumps used R-22 refrigerant, a chlorine-containing refrigerant that can contribute to depletion of the Earth's ozone layer, according to the KTH-EGI Phase-out of [R-22 Refrigerant Study](#).

"In just a few short months, the widely used R-22 refrigerant can no longer be used in new cooling systems, but Carrier has been ready since 1996 when we introduced residential non-ozone depleting cooling systems," said John Gibbons, vice president of residential national accounts. "Today, Carrier's environmentally-sound systems with Puron refrigerant cool nearly three million homes throughout the U.S."

Beginning in 2010, the U.S. will require all residential air conditioner and heat pump manufacturers to produce systems that use only non-ozone-depleting refrigerants in accordance with the U.S. Clean Air Act Amendments of 1990. Although the Clean Air Act allows for R-22 to be manufactured in diminishing quantities throughout 2020 to service existing systems, published reports indicate that service demands may outstrip supply by 2015; potentially causing the price for this refrigerant to rise dramatically as availability declines, similar to what occurred in the automotive industry with the phase out of R-12.

**Effective January 1st of 2010, all residential new construction must be completed using non-ozone depleting refrigerant such as Puron!**

Gibbons explained, "Because of the potential increase in the price of R-22 and the impending total phase out, consumers considering a new home comfort system should consider the unit's refrigerant much as they would a SEER rating or ENERGY STAR® label. By choosing higher efficiency air-conditioner and heat pump equipment that use Puron refrigerant, consumers will be able to enjoy lower operating costs and environmentally sound operation while protecting themselves from potentially rising service costs associated with R-22 based systems."

For additional information on Puron refrigerant systems from Carrier, please visit [www.carrier.com](http://www.carrier.com).



Turn to the Experts™



"EFFECTIVE  
JANUARY 1ST OF  
2010, ALL  
RESIDENTIAL NEW  
CONSTRUCTION  
MUST BE  
COMPLETED USING  
NON-OZONE  
DEPLETING  
REFRIGERANT  
SUCH AS PURON!"



## HEARTH & HOME - GREEN FIREPLACES

“ACCORDING TO NAHB, FIREPLACES ARE ONE OF THE TOP THREE FEATURES NEW HOMEOWNERS REQUEST.”

The warm appeal of a flickering fireplace resonates well with many homeowners and is often a key factor when selling a home. In fact, according to NAHB, fireplaces are one of the top three features new homeowners request.

[Heatilator](#) and [Heat & Glo](#) offer various fireplace models that earn builder points in all major green building programs and are attractive to homeowners who want to live green by reducing the amount of energy they consume. The fireplaces fall into the general categories of direct vent gas, EPA-certified wood burning, and electric.

### Direct Vent Gas Fireplaces

Direct vent gas fireplaces are fueled either by natural gas or propane and burn clean, providing efficiencies of up to 85%. They are an excellent choice for homeowners who want to reduce utility bills by using a fireplace for zone heating while turning back their furnace thermostat.

A prominent feature of direct vent gas fireplaces are sealed combustion fireplaces, which preserve indoor air quality and eliminate heat loss commonly associated with conventional wood burning fireplaces. The direct vent system draws all the air needed to produce a flame outside the home through an outer channel of coaxial direct vent pipe. An inner direct vent pipe exhausts all combustion byproducts to the outside, maintaining indoor air quality for the home. The direct vent pipe system can be terminated horizontally or vertically and can run fairly long distances, making it possible to install a fireplace on an interior wall.

Direct vent gas fireplaces should not be confused with so called “vent-free” gas fireplaces. Vent-free fireplaces have no venting and exhaust the byproducts of gas combustion back into the room. Vent-free fireplaces are not allowed in any of the major green building programs.

For homeowners who want high efficiency, it is recommended that builders choose an Annual Fuel Utilization Efficiency (AFUE)-rated direct vent gas fireplace - the higher the AFUE rating, the higher the unit’s efficiency. AFUE-rated fireplaces are tested to the same standards as furnaces.

### EPA-Certified Wood Burning Fireplaces

Wood is a renewable fuel and burning it is considered carbon neutral. Today, homeowners have several options for efficient EPA-certified, wood burning fireplaces including the Heatilator Constitution and the Heat & Glo North Star.

These fireplaces are significantly more efficient than the conventional wood burning fireplaces of the past and burn very clean. In general terms, the more efficient the hearth, the cleaner it burns. They provide complete combustion, burning at high temperatures with ample oxygen and sufficient time for the combustion gases to burn before they are exhausted. EPA-certified fireplaces are up to 78% efficient and release low levels of particulate matter into the outside air. They also have another important advantage over uncertified models - complete combustion helps prevent accumulation of creosote, a flammable chimney residue.

### Electric Fireplaces

Electric fireplaces are convenient, flexible and very efficient. Since there is no combustion with electricity, they require no ventilation. They can be placed virtually anywhere in the home where there is an electrical outlet. Today’s electric fireplaces are attractive when they are operating and also when they are turned off. They can be built-in and positioned permanently or they can be placed against any wall, and moved around easily when the room’s furniture is rearranged.

### Zone Heating—Heat Where You Live

Whether using a gas, wood-burning or electric fireplace, homeowners can “zone heat” their home by turning down the central thermostat and heating only the areas where they spend the most time with a fireplace. According to the Hearth, Patio & Barbecue Association, zone heating can lower heating bills by as much as 20 to 40%, thus reducing the homeowner’s fuel consumption. Depending on the model, some fireplaces are capable of heating areas as large as 3,500 sq. feet, but most homeowners are heating areas that are 1,500 to 2,000 sq. feet, or less.

**One last “green” point - Hearth & Home products qualify for rebates in the Member Rebate Program!** You can find your closest distributor by visiting [www.fireplaces.com](http://www.fireplaces.com).

**HEAT & GLO**  
Where everything comes together



**heatilator**  
The first name in fireplaces

## INTRODUCING CRANE BUILDING PRODUCTS

Crane Building Products® is a third-generation, family-owned private holding company headquartered in Columbus, Ohio. Backed by a rich 60-year history, Crane's leadership in innovation and aggressive growth strategy has evolved its holdings into a vast network of diversified units, specializing in distinctive, low-maintenance exterior building products. Crane's family of brands is focused on delivering attractive solutions for the construction and building trades.

Crane Building Products believes in a sustainable future for everyone. For that reason, Crane Building Products has been proudly pursuing environmental impact initiatives for more than a decade. We continue our pledge to protect the Earth's limited natural resources through the manufacturing and sale of environmentally responsible building products.

### Crane Performance Siding® & Exterior Portfolio® by Crane

Since 1947, Crane has been recognized for superior workmanship, durability and performance. With the introduction of SOLID CORE SIDING® in 1998, the company set stage for a breakthrough in cladding aesthetics and performance. Today, Exterior Portfolio® by Crane is recognized as the category innovator, now focused on changing the way homeowners think about exterior design. Smart Styles™ by Exterior Portfolio®, a collection of beautiful exterior design palettes, makes it easier for homeowners to pick and choose the right combinations for the outside of their home.

BellaStone® continues the tradition of bringing enhanced products and technologies to exterior design. Its rich variation in colors and textures captures the ageless appearance of authentic quarried stone, providing homeowners the much-desired, old-world look of stone. To learn more, visit: [Crane Performance Siding®](#) & [Exterior Portfolio® by Crane](#).

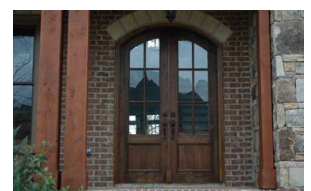
### TimberTech® - Less Work. More Life.

TimberTech® does more than create beautiful decking. Our expansive suite of decking, railing, and fencing products - each crafted using superior, low-maintenance materials - promises an unparalleled mixture of beauty, strength and durability. Our patented manufacturing process creates splinter-free, stain and skid-resistant products that require no painting, staining or sealing. We also ignite the imagination with colors and design combinations that help express any style with almost limitless possibilities.

TimberTech® has six low-maintenance decking lines that include tropical hardwood colors, planks engineered for docks, hidden fastening systems; innovative railings; and an under-deck drainage system for homes with second-story decks. As one of the largest manufacturers of composite decking, railing and fencing for residential and commercial applications, TimberTech® products and accessories provide a single source for all alternative outdoor living solution needs. To learn more, visit: [TimberTech® Decking](#) & [TimberTech® FenceScape](#).

### EverMark® - Bring Home Beauty

EverMark® provides the biggest names in residential and commercial construction with quality and precision-made exterior and interior wood doors, door frame components - jambs, mulls, trim - and other millwork. Products are available in standard or custom sizes. To reduce labor costs and SKU's for customers, EverMark® also offers value-added solutions with in-house hardware and weather-strip installation. Quality and affordable products are produced based on individual customer needs and specifications. With this unique ability, EverMark® takes pride in helping customers from a variety of distribution channels. To learn more, visit: [EverMark® Wood Doors](#).



**PROGRESS**  
LIGHTING



# LED LIGHTING

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BIG ON STYLE,  
EASY ON THE EARTH.

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To See Our Complete Line of LED Lighting and More  
Please Go To [www.progresslighting.com](http://www.progresslighting.com)



# Registration Form

## Rebate Program

Date: \_\_\_\_\_

Fax Registration to: 800-977-5591 or Mail to: 600 N. 12th St. Lemoyne, PA 17043

Company Name: \_\_\_\_\_

Contact Name: \_\_\_\_\_

Mailing Address: \_\_\_\_\_

City, State, Zip Code: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

Email: \_\_\_\_\_

Local Association: \_\_\_\_\_

Type of Builder: Custom \_\_\_\_\_ Sales Models \_\_\_\_\_ Remodeler \_\_\_\_\_

Approximate Number of Homes Sold Per Year: \_\_\_\_\_

Please circle any Manufacturer you (A) **currently use**  
and any Manufacturer you (B) **would consider switching to:**



Fax In Your Registration Today! Toll-Free: 1-800-977-5591



# PBA Rebate Claim Form

The information below is needed for each home or remodeling project completed.

Builder Name \_\_\_\_\_ Closing Date \_\_\_\_\_  
Lot \_\_\_\_\_ Block \_\_\_\_\_ Town \_\_\_\_\_ or \_\_\_\_\_  
Address \_\_\_\_\_ Town \_\_\_\_\_

\* Fill out the Rebate Claim Form for each home or remodeling project you are seeking to qualify for a rebate. Complete the Manufacturers used and leave the Manufacturers not used blank.

\* If you have several homes or remodeling jobs that all used the same products, you can complete one form and send a closing list indicating the closing dates, and either the lot & block, or the street address, and the city of each home.

\* No receipts are necessary. Only Progress Lighting requires a copy of your lighting schedule as we need to know what fixtures were used and the quantity.

Please Check: **heatilator**  
*The first name in fireplaces* **HEAT & GLO**  
*Where everything comes together*

Gas Qty: \_\_\_\_\_ Gas Model #( 's ): \_\_\_\_\_  
Wood Qty: \_\_\_\_\_ Wood Model #( 's ): \_\_\_\_\_  
Electric Qty: \_\_\_\_\_ Electric Model #( 's ): \_\_\_\_\_

Only if purchased from Fireside/Hearth & Home:

Mantel Qty: \_\_\_\_\_ Marble/Granite Surround Qty: \_\_\_\_\_

Fireplace Distributor: \_\_\_\_\_



Model #( 's ): \_\_\_\_\_

Installer Company: \_\_\_\_\_

Please Check:



Turn to the Experts



Dealer/Contractor: \_\_\_\_\_

Please List Quantity Used (if more than 1 accessory please note):

Heat Only System Qty: \_\_\_\_\_ Air Cleaner Qty: \_\_\_\_\_  
Complete HVAC System Qty: \_\_\_\_\_ Humidifier Qty: \_\_\_\_\_  
Thermostat Qty: \_\_\_\_\_ Heat or Energy Recovery Ventilator Qty: \_\_\_\_\_  
PURON System Qty: \_\_\_\_\_  
Zoning System Qty: \_\_\_\_\_ Power Generator Qty: \_\_\_\_\_



Please List Qty Used:

Acrylic Soaker \_\_\_\_\_ TruLevel Acrylic Shower Bases \_\_\_\_\_  
Comfort Acrylic Whirlpool \_\_\_\_\_ Composite Shower Bases \_\_\_\_\_  
Comfort+ or Pure Air Tub \_\_\_\_\_ Sedona Steam Base \_\_\_\_\_  
Luxury Series Whirlpools, Air Baths and Salon Spas \_\_\_\_\_ Vectra Shower System \_\_\_\_\_  
Hydrosphere Shower System \_\_\_\_\_



Please Check Product Used:

Steel Sandwich Insulated Doors  
 Premium Carriage Doors (5530, 5430, 5530)  
 Steel Non-Insulated, Vinyl-Back Insulated, Stamped Steel Carriage Doors  
 Linear Garage Door Operators

Dealer: \_\_\_\_\_



Please send in a copy of your lighting schedule or receipts. To process this rebate we will need to know the Progress fixtures put in the home and the quantity.



WARMLY YOURS  
MAKING COMFORT EASY

Please Check Product Used:  Floor Warming System  
 Towel Warmer  Mirror Defogger

Installer Name: \_\_\_\_\_

If Bought Direct - Invoice #: \_\_\_\_\_

Installer City & Phone: \_\_\_\_\_

Installer Quote #: \_\_\_\_\_



Please Check Highest Level Product Used:

Smooth-Star - "Good"  
 Fiber-Classic - "Better"  
 Classic-Craft - "Best"

List Highest Level

Product Number( 's ) Only: \_\_\_\_\_

Bonus Patio Door Incentive in addition to the entry doors listed above - Please Check:

SPD Sliding Patio Doors  Any Therma-Tru Fiberglass Sliding Patio Door

List Product Number( 's ): \_\_\_\_\_

New Construction Only: SF or Attached

Please Check Majority Product Used:

Single Family  
 Attached: Condo or Apt.



Home must contain 100% Delta Faucets



# PBA Rebate Claim Form pg 2

The information below is needed for each home or remodeling project completed.

Builder Name \_\_\_\_\_ Closing Date \_\_\_\_\_  
Lot \_\_\_\_\_ Block \_\_\_\_\_ Town \_\_\_\_\_ or \_\_\_\_\_  
Address \_\_\_\_\_ Town \_\_\_\_\_



List Qty of the Products Used: \_\_\_\_\_ Humidifier \_\_\_\_\_  
TH4110 Digital Programmable \_\_\_\_\_ Media Air Cleaner \_\_\_\_\_  
TH5110 Digital Non-Programmable \_\_\_\_\_ Y8150 Ventilation Control \_\_\_\_\_  
TH6110 Digital Programmable \_\_\_\_\_ Forced Air Zoning System \_\_\_\_\_  
TH8110/TH8321 Vision-Pro \_\_\_\_\_ Recovery Ventilator \_\_\_\_\_  
\_\_\_\_\_ Ultraviolet Lights \_\_\_\_\_



List Qty of the Products Used: \_\_\_\_\_ Honeywell V10 (Vista 10P) \_\_\_\_\_  
\_\_\_\_\_ Honeywell V15 (Vista 15P) \_\_\_\_\_  
\_\_\_\_\_ Honeywell V20 (Vista 20P) \_\_\_\_\_  
\_\_\_\_\_ Honeywell 16-Bit Panel (Vista 128BP) \_\_\_\_\_



If Structured Wiring was used, contact us for a schedule to be sent



List Profile & Sq. Footage Used: (i.e. - River Rock - 525 sq ft.) \_\_\_\_\_  
\_\_\_\_\_



List Qty of the Products Used: \_\_\_\_\_  
\_\_\_\_\_ Fixed \_\_\_\_\_ Operating \_\_\_\_\_  
\_\_\_\_\_ Sun Tunnel \_\_\_\_\_ Electric Operating \_\_\_\_\_

Month of Purchase: \_\_\_\_\_  
Supplier or Installer: \_\_\_\_\_



Please Check Product Used:  
 Branch and Tee System  
 Quickport Manifold System

Contractors Name: \_\_\_\_\_



Please List Qty of the Products Used:  
\_\_\_\_\_ Bathtubs \_\_\_\_\_ Toilets  
\_\_\_\_\_ Lavatories \_\_\_\_\_ Bidets

\*If claiming for the first time, we need your Painter Information a.s.a.p. - Call or Email\*

Please Check:

Painter Name & Phone #: \_\_\_\_\_

Please Check: 1100 -1500 Sq. Ft.  2001 - 2500 Sq. Ft.   
1501 -2000 Sq. Ft.  2501+ Sq. Ft.

To qualify for exterior rebate, home must be painted on minimum of 3 Exterior:



List Qty of the Products Used:

AuroRa Products: \_\_\_\_\_ Maestro Series Qty: \_\_\_\_\_  
AR-ENT-1 \_\_\_\_\_  
AR-ENT-2S3D \_\_\_\_\_  
AR-SECURITY \_\_\_\_\_  
RadioRA Products: \_\_\_\_\_  
RALB-ENT-CAR \_\_\_\_\_  
RALB-QS-CAR \_\_\_\_\_  
RALB-TC-M \_\_\_\_\_  
RALB-TC-W \_\_\_\_\_  
RALB-TC-PRM \_\_\_\_\_



Please complete each section per tile series used:

Tile Series: \_\_\_\_\_ / \_\_\_\_\_  
Sq. Footage: \_\_\_\_\_ / \_\_\_\_\_  
Installed Price: \$ \_\_\_\_\_ / \$ \_\_\_\_\_

Tile Installation Company: \_\_\_\_\_

Coming in Q2'09

